



## **Nordic Organic Food Fair Natural Beauty & Health Show**

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# The Polish Investment and Trade Agency

The Polish Investment and Trade Agency (PAIH) is a leader in export and investment, operating on dozens of markets around the world. As the first contact point it consultancy is a partner for entrepreneurs on the domestic and foreign markets. PAIH is a modern institution which belongs to the Polish Development Fund Group (PFR).

The Polish Investment and Trade Agency's (PAIH) mission as a Government Agency is:

- To enable small - and medium-sized companies to reach their full potential in exporting their products and services around the world
- To support potential investors in Poland by providing comprehensive and up-to-date information services regarding legal and tax aspects, location as well as on the available financial incentives
- To promote 'Poland as a Brand'

## How we can help ?

PAIH's experienced team of experts with a hands-on approach and excellent understanding of the needs of entrepreneurs will ensure that your projects will move as fast and smooth as possible.

- Information packs, macroeconomic, legal, sectoral data
- Preparing lists of potential polish business partners
- Organizing B2B meetings and business missions
- Analysis of export potential
- Verifying business partners
- Support in contacts with Government Agencies

# Key areas of Polish Investment and Trade Agency



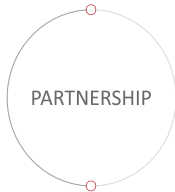
Supporting Polish Exports with particular emphasis on SMEs. Only in the first half of 2023, with PAIH support:

1. 333 export contracts signed, worth over 25 mln. EUR
2. 4721 Polish and 1426 foreign clients supported
3. Over 2600 B2B meetings organized



Facilitating investments in Poland and abroad  
Support of FDI in Poland

1. 25+ years of service for foreign investors looking to invest in Poland
2. 1000+ total projects completed in Poland
3. 30 bln. EUR total estimated projects value, pledged to create over 250 thous. new workplaces



Cooperation with public administration and business environment institutions in the implementation

Where Can You Find Us?

Network of Foreign Trade Offices (ZBH)





Polish Business  
Partners



# Natural Cosmetics

COMPANY NAME: **ALKMIE**



WEBSITE: [www.alkmie.com](http://www.alkmie.com)

PRODUCTS: natural cosmetics, vegan products

CERTIFICATES: PETA

ACTIVITY IN FOREIGN MARKETS: Among others UK, Germany, Austria, Ireland, Czech Republic, Taiwan, Hong Kong

YEAR OF ESTABLISHMENT: 2014

NUMBER OF EMPLOYEES: 40



ALKEMIE GROUP – leading manufacturer of the highest quality 4 NATURAL PREMIUM BRANDS: ALKMIE, MOMME, ROUTINES and PHLOV created in the heart of the Polish mountains. The uniqueness of our cosmetics lies in combining the idea of natural cosmetics with the latest knowledge in the field of biotechnology, science and dermatology. Our brands are available in the biggest chain stores such as SEPHORA, ROSSMANN, HEBE, pharmacy chains and DUTY FREE zones.

COMPANY NAME: **AVA Cosmetic Laboratory**

WEBSITE: [www.ava-laboratorium.pl](http://www.ava-laboratorium.pl)

PRODUCTS: natural cosmetics

CERTIFICATES: Ecocert Natural Cosmetic, Ecocert Organic Cosmetic, Ecocert Cosmos Natural

ACTIVITY IN FOREIGN MARKETS: Bulgaria Canada Columbia Curacao Cyprus Czechia Estonia Finland France Germany Great Britain Greece Hungary Hongkong India Iraq Ireland Italy Japan Kuwait Latvia Libya Lithuania Macao Malaysia Malta Mauritius Morocco Netherlands

YEAR OF ESTABLISHMENT: 1961

NUMBER OF EMPLOYEES: 52



AVA<sup>®</sup> Cosmetic Laboratory as a family business has over 60 years of practical experience in manufacturing skin care products, both retail and professional. We produce cosmetics combining the richness of nature and latest technologies. Its naturalness and organicity is proved by ECOCERT French certificates. Our cosmetics are produced under hypoallergenic formulations based on pure, natural, organic ingredients and essential oils. Organic and natural ingredients used in our formulations come from plantations which exclude any use of pesticide, chemical fertilizer and are obtained by simple, non-polluting transformation procedures. Our cosmetics are produced under hypoallergenic formulations.



COMPANY NAME: **be the SKY GIRL**

WEBSITE: [www.betheskygirl.com](http://www.betheskygirl.com)

PRODUCTS: natural cosmetics  
vegan products

CERTIFICATES: We don't have certificates

ACTIVITY IN FOREIGN MARKETS: We have first export experience in the Scandinavian and Middle East markets.



YEAR OF ESTABLISHMENT: 2016

NUMBER OF EMPLOYEES: 4



Our brand is about women, from women and for women. Our dream is for our cosmetics to accompany you in discovering and realising what your heart desires and to give you beauty, positive energy, courage and confidence. The Sky Girl cosmetics are natural because nature is a constant source of inspiration for us. We see it as the key to our health, balance and well-being. In most of our products, more than 98% of the ingredients are of natural origin. We are committed to transparency and honesty, which is why we list the percentage of natural origin next to each cosmetic, calculated according to the ISO16128 standard.



**COMPANY NAME:** beBIO Cosmetics  
**WEBSITE:** [www.bebiocosmetics.pl](http://www.bebiocosmetics.pl)  
**PRODUCTS:** natural cosmetics |vegan products  
**CERTIFICATES:** Cruelty Free and Vegan certified.

**ACTIVITY IN FOREGIN MARKETS:** Sweden, Estonia, Lithuania, Netherlands, UK, Tunisia, Ukraine, USA, Saudi Arabia, Vietnam, Iraq, Bahrain, Italy, Czech Republic, Moldavia, Romania,

**YEAR OF ESTABLISHMENT:** 2019      **NUMBER OF EMPLOYEES:** 20



Cosmetics without silicones, artificial colorants and fragrances. Perfectly selected compositions based on natural substances, esthetic and handy packaging, easy-to-apply texture. On one hand, they are extremely delicate, on the other – surprisingly effective.

**COMPANY NAME:** CLOCHEE Sp. z o.o.

**WEBSITE:** [www.clochee.com](http://www.clochee.com)

**PRODUCTS:** natural cosmetics |vegan products

**CERTIFICATES:** ECO CERT by Cosmos, Vegan Society

**ACTIVITY IN  
FOREGIN MARKETS:**

We are appreciated by many bloggers, celebrities, and retailers like ROSSMANN, Hebe (Jeronimo Martins), Sephora, Douglas, Super-Pharm in Poland and worldwide Distribution in countries such as: UK, Germany, Netherlands, Switzerland, Sweden, Lithuania, Estonia, Czech Republic, Slovakia, Mauritius, Kuwait, UAE, KSA.

**YEAR OF  
ESTABLISHMENT:** 2013

**NUMBER OF  
EMPLOYEES:** 18



Clochee® is a leading Polish manufacturer of natural and vegan cosmetics with green soul (we are eco-friendly company). Clochee® was created out of love for natural and a holistic approach to face and body care. In our cosmetics we use the power of nature, natural origin ingredients: extracts, oils, butters - remaining in harmony with the environment. Our cosmetics won our consumers hearts with outstanding quality, rich formulations full of active ingredients and beautiful packaging.

**COMPANY NAME:** **Simply More**  
**WEBSITE:** [www.simplymore.pl](http://www.simplymore.pl)

# SIMPLY MORE

**PRODUCTS:** natural cosmetics

**CERTIFICATES:** 100% natural origin according to ISO16128

**ACTIVITY IN FOREIGN MARKETS:** Sweden, Romania, Italy, Germany, Austria, UAE

**YEAR OF ESTABLISHMENT:** 2013

**NUMBER OF EMPLOYEES:** 3



At Simply More we believe in minimalism for your skin. In a world full of excess, we focus on simplicity. Minimalist ingredients, 100% of natural origin - no unnecessary additives, no overload - only pure effectiveness.



**Organic  
Food**

COMPANY NAME: **Changes Changes**  
**Zmiany Zmiany Healthy Bars**



WEBSITE: [www.zmianyzmiany.com](http://www.zmianyzmiany.com)

PRODUCTS: ecological/organic food | vegan products

CERTIFICATES: European Organic Certificate

ACTIVITY IN  
FOREIGN MARKETS: Cyprus, Germany, Spain, Lithuania, Bulgaria

YEAR OF  
ESTABLISHMENT: 2014

NUMBER OF  
EMPLOYEES: 5



We are a precursor in the production of healthy bars in Poland. Since 2014, we have been producing healthy snacks in our own production plant. We produce energy, vegan and high-quality raw bars without preservatives, flavorings, flavor enhancers and without sugar added. We focus on producing sweets that will give you sweet pleasure and good energy with nutritional values beneficial to our bodies. We also want to inspire our customers to take a conscious approach to food. Our slogan is "Do you read the ingredients? Let's give a high-five!". This is our philosophy—we want to encourage people to consciously read ingredients and learn more about what they consume and make informed food choices.

COMPANY NAME: **CULTURED FOODS Sp. z o.o.**

WEBSITE: [www.culturedfoods.eu](http://www.culturedfoods.eu)

PRODUCTS: vegan products

CERTIFICATES: IFS Food



ACTIVITY IN  
FOREGIN MARKETS: Cultured Foods products are available in Poland, Germany, Denmark, Romania, Hungary, Portugal, Ukraine, Latvia, Cyprus, UAE, Slovenia, Czech Republic, Slovakia, the Netherlands, Taiwan, South Korea

YEAR OF  
ESTABLISHMENT: 2017

NUMBER OF  
EMPLOYEES: 6



At Cultured Foods we love creating healthy and delicious alternatives to foods everybody enjoys. Discover our entirely plant-based, convenient, gluten-free range: egg alternatives, meat alternatives, sugar substitutes and cheese flavoured mixes for sauces and dips.

COMPANY NAME: **DIET FOOD**

WEBSITE: [www.diet-food.pl](http://www.diet-food.pl)

PRODUCTS: ecological/organic food |vegan products| natural dietary supplements

CERTIFICATES: organic certificate, IFS

ACTIVITY IN FOREGIN MARKETS: We export across UE and Middle East.

YEAR OF ESTABLISHMENT: 2005

NUMBER OF EMPLOYEES: 35



We are a dynamic Polish brand specializing in organic, healthy food, driven by a passion for transforming eating habits. Our product range includes over 200 SKUs, spanning categories like superfoods, superfruits, snacks (including RAW options), oils, proteins, and more. We also offer private label services. We focus on high-quality, nutritious ingredients sourced locally and globally from trusted suppliers, ensuring minimal artificial additives. Constantly innovating, we respond to evolving consumer needs, providing pioneering products that align with our "think globally, act locally" philosophy, and we are committed to excellence in every product we create.



COMPANY NAME: **Planteris**

WEBSITE: [www.planteris.se](http://www.planteris.se)

PRODUCTS: vegan products

CERTIFICATES: IFS Food

ACTIVITY IN  
FOREGIN MARKETS: Poland

YEAR OF  
ESTABLISHMENT: 2019

NUMBER OF  
EMPLOYEES: 12

# PLANTERIS



We are the manufacturer of plant-based meat substitutes in various forms, which builds its market position through the highest quality. Our core values like authenticity, health, awareness and passion are present in every choice we make. We act with care and responsibility for people and the environment. We make sure that each of our actions benefits people, animals and the planet. Our food is healthy, balanced and, above all, distinguished by its taste.

COMPANY NAME: ZPOIW "VORTUMNUS"  
Sp. z o.o.

WEBSITE: [www.vortumnus.pl](http://www.vortumnus.pl)

PRODUCTS: vegan products

CERTIFICATES: IFS, HACCP, ISO 22:000.



ACTIVITY IN FOREIGN MARKETS: Our products portfolio consists of 230 SKUs, which are manufactured in two production plants, and supplied to more than 30 countries over the world.

YEAR OF ESTABLISHMENT: 1977

NUMBER OF EMPLOYEES: 249



Vortumnus is one of the leading Polish manufacturers of premium fruit and vegetable preserves as well as fruit fillings and toppings for pastry and confectionery industry and food service, for nearly 50 years. Since very beginning, our priority is producing and supplying outstanding products with a unique taste made according to the highest quality standards, with clean label. Vortumnus stands out with its incredibly careful choice of ingredients for its original recipes consistently followed for years, as well as with its loyalty to Polish traditions. This approach is our secret and trademark. All our jarred products are free from artificial flavours, synthetic colourants and preservatives.

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