

# SECURITY AND DUAL-USE GOODS SECTOR



**Poland. Business Forward**



Polish Investment  
& Trade Agency  
PFR Group

## Polish Investment and Trade Agency

Promotion program to support the high-tech sector in the area of security and dual-use goods.

**Poland. Business Forward** implements the objectives of Internationalization of SMEs – Brand HUB programme in cooperation with the Polish Ministry of Development and Technology.

## **IDEX International Defence Exhibition & Conference,**

February 17<sup>th</sup> – 21<sup>st</sup>, 2025, Abu Dhabi, UAE.



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# Poland

is an internationally acclaimed destination for:

## Great cities

- **Warsaw** – European Best Destination 2023
- **Wrocław** – most business friendly medium-sized European city (2022)
- **Poznań** – the most dynamically developing city in Poland, CEE Business Services Summit & Awards 2024
- **Kraków** – a TOP 24 Travelers' Choice 2022
- **Łódź** – in the “best of the World 2022” list by National Geographic

- **Pristine nature** – a **top 10 country to visit**, according to Lonely Planet
- **Vibrant food scene** – Warsaw among **the top 10 vegan-friendly cities** in the World
- **Rich history** – **vast legacy of bravery ad resilience**

## Poland is also:

- **An attractive** place for expats, with young and increasingly international society
- **A country to invest** in and start a business, with professional human resources
- **A place where East meets West** – a dynamic hub at the heart of Europe



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# SECURITY AND DUAL-USE GOODS SECTOR

### Significant importance of military situation in Ukraine

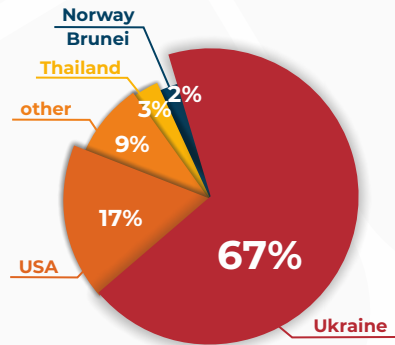
The export of Polish military product has been growing fast in last 10 years (+18,9% CAGR). In 2022, export has grown to EUR 1.180 mln.

### Main Polish military producer

**Polska Grupa Zbrojeniowa** (PGZ) is one of the largest manufacturers of military equipment in Europe. PGZ is a shareholder of 32 companies and associates over 50 smaller producers. In 2023 generated record revenues of over PLN 8 billion.

Major partners of Polish entities abroad along with the corresponding share in value are:

**Ukraine** (approx. 67% of the export value), the **USA** (17%), **Thailand** (3%), **Brunei** (2%), **Norway** (2%), **other** 9%



## Value of export

2012 – EUR 26,13 mln



2022 – EUR 1 180 mln



# What makes Poland

unique and strong business partner

## Access to well educated workforce

Military University of Technology (WAT) – both military and civilian university dedicated to development of security and defence technologies, in the academic year with over 7.500 students. The graduates are valuable experts for the entire defence industry.

## Poland as a logistics hub

Since the outbreak of war in Ukraine, Poland, as its neighbour, has become the logistics hub ensuring supplies to Ukraine. The border airport in Rzeszow is a crucial point on the map and the whole region of Podkarpacie is playing a key logistics role for military supplies to Ukraine.

**CENTRAL LOCATION** in Europe,  
member of NATO



# Polish companies in the security and dual use sector





**Airsafe sp. z o.o.** designs and manufactures devices aimed at enhancing the safety of cargo parachute drops and parachute jumps with parachutist drop bags.

Our product range includes:

- **Soft Landing System** – A system designed for the controlled parachute drops of sensitive loads. The main advantages of the system include an operating weight range of 40 kg to 120 kg, minimum drop altitude of 150 meters and fast rigging and de-rigging time.
- **Cargo Parachute Release KW5000A** – An automatic device disconnecting the load from the parachute at the moment of contact of the load with the ground. Designed for cargo weighing 40 kg to 5000 kg, the device can be use with all parachutes available on the market, both individually and in multi-canopy systems.
- **Parachute Drop Bag Release KW300M and KW120A** – An automatic devices used to disconnect the bag from parachutist when the bag touches the ground or terrain obstacle. Available in semi-automatic and automatic versions, these devices are designed for individual containers weighing 10 kg to 300 kg. A must have solution, especially for night operations and jumps in adverse weather conditions.



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**AeroMind** specializes in introducing innovative unmanned solutions to the Polish market and exporting products from Polish manufacturers worldwide. Partnering with renowned brands like FlyFocus, AeroMind provides cutting-edge drones and technologies designed for various industries, including agriculture, industry, and security.

Combining expertise and passion for drones, the company delivers comprehensive technical support and training to ensure clients maximize the potential of their UAV solutions.

 [www.aeromind.pl](http://www.aeromind.pl)

### Social media:

 [facebook.com/AeroMindPL](https://facebook.com/AeroMindPL)

 [linkedin.com/company/aeromindpl](https://linkedin.com/company/aeromindpl)



## Poland. Business Forward

SECURITY AND DUAL-USE  
GOODS SECTOR

**ATMSolutions** is a Polish manufacturing company offering CNC milling machines, fiber laser cutting machines, waterjet machines and industrial milling and turning centers. A wide product range allows you to design and implement your entire machine park with just a single manufacturer.

### ATMSolutions offers:

- CNC Milling Machines
- Milling and Turning Centers
- Waterjet Machines
- Fiber Laser Cutting Machines

 [www.atmsolutions.pl](http://www.atmsolutions.pl)

### Social media:

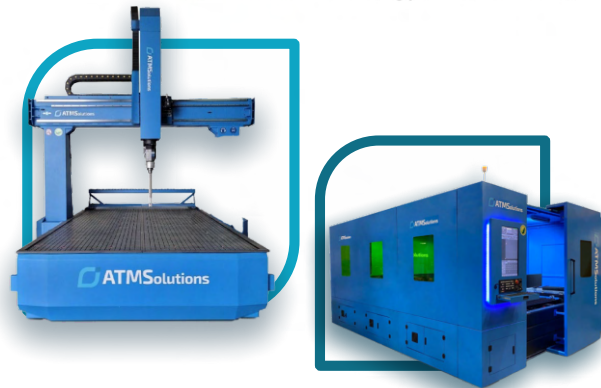
 [facebook.com/atmsolutionspl](https://facebook.com/atmsolutionspl)

 [linkedin.com/company/atmsolutions](https://linkedin.com/company/atmsolutions)

 [instagram.com/atmsolutions\\_company/](https://instagram.com/atmsolutions_company/)

# ATMSolutions®

Advanced Technology Machine Solutions



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**CEWAR**  
INTEGRATOR

Our company began operations in the early 1990s as a trading and service provider, delivering high-quality products and modern technological solutions for various industries. In 2012, we expanded into manufacturing, investing in engineering, design, and advanced machinery. Today, our factory, located in the Special Economic Zone in Lublin, spans over 3,000 square meters and specializes in CNC machining.

With a commitment to quality, timeliness, and customer expectations, we provide comprehensive services from design to final production. Our continuous development led to the establishment of the CEWAR brand, earning trust in sectors like aerospace, medical, and petrochemical. We manufacture aeronautical components, pharmaceutical industry parts, and drilling equipment for global clients. Export is a key part of our business, reaching the UK, Belgium, France, the UAE, and the USA. Quality has been our priority since 1991. We hold ISO 9001 certification and, since 2019, EN 9100 (AS 9100D) for aerospace industry compliance. Additionally, we obtained a concession for military and police product manufacturing and are finalizing certifications such as WSK, AQAP, and NCAGE.

 [www.cewar.com.pl](http://www.cewar.com.pl)

### Social media:

 [facebook.com/CewarSpJ?locale=pl\\_PL](https://facebook.com/CewarSpJ?locale=pl_PL)

 [linkedin.com/company/cewar/](https://linkedin.com/company/cewar/)



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**The Polish-Asian Chamber of Industry and Commerce (Izba Przemysłowo-Handlowa Polska-Azja)** is a prominent organization dedicated to fostering and enhancing business and trade relations between Poland and Asian countries.

Established to promote cooperation, this Chamber works to bridge the gap between the Polish and Asian markets, offering support to Polish businesses seeking to expand in Asia and vice versa.

 [www.polandasia.com](http://www.polandasia.com)

### Social media:

 [facebook.com/IzbaPolskaAzja](https://facebook.com/IzbaPolskaAzja)

 [linkedin.com/company/polandasia](https://linkedin.com/company/polandasia)



CHAMBER  
OF COMMERCE  
POLAND-ASIA



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**DEMARKO S.A.**, located in Poland, has over 35 years of experience in producing and delivering transport and logistics equipment, with customer satisfaction at its core. The company specializes in designing, manufacturing, and supplying advanced transport solutions for the military, logistics, and other sectors requiring standard and specialized transport systems. Its product range includes modular semi-trailers, special vehicles, and customized transport solutions, focusing on oversized cargo transportation and other specialized equipment like ambulances.

**DEMARKO** prioritizes innovation, flexibility, and craftsmanship, ensuring high reliability and safety. The company's mission is to provide comprehensive transport solutions supporting modern logistics technologies. DEMARKO is driven by quality, innovation, and social responsibility, actively engaging in sustainable development and environmental protection, reflected in its certifications and CSR policies.

 [www.demarko-military.com/en](http://www.demarko-military.com/en)

### Social media:

 [linkedin.com/company/demarko-sa](https://www.linkedin.com/company/demarko-sa)

# DEMARKO. MILITARY VEHICLES



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**DRAGON WINCH** is the largest Polish manufacturer of winches with a global reach.

**DRAGON WINCH** consists of six capital companies and the Foundation. The company's headquarters, warehouse, central service, trade, marketing, export and logistics departments as well as the company's research and development center are located in Balice, near Krakow. Currently, over 3,000 partners from 46 countries cooperate with DRAGON WINCH. The company's offer includes over 100 models of winches, designed for many applications. The product line comprises electric, hydraulic, industrial, portable and hand crank winches. In addition to serial production, DRAGON WINCH also implements individual winch projects, dedicated to e.g. for the army.

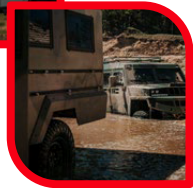
 [www.dragonwinch.com](http://www.dragonwinch.com)

### Social media:

 [facebook.com/DRAGONWINCH](https://facebook.com/DRAGONWINCH)

 [linkedin.com/company/dragon-winch](https://linkedin.com/company/dragon-winch)

 [instagram.com/dragon\\_winch](https://instagram.com/dragon_winch)



### What makes DRAGON WINCH exceptional?

- extreme quality
- own research and development
- innovative solutions
- the largest selection of winches on the market
- professional services
- available in 46 countries

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We are a company specializing in intermodal transport and forwarding, which combines experience, innovation and professionalism to provide comprehensive logistics solutions of the highest quality. Our offer includes both domestic and international cargo transport, using various means of transport: road, sea and air.

 [www.intermodal.com.pl](http://www.intermodal.com.pl)

### Social media:

 [facebook.com/tslintermodal](https://facebook.com/tslintermodal)

 [linkedin.com/company/tsl-intermodal](https://linkedin.com/company/tsl-intermodal)



**intermodal**  
TRANSPORT SPEDYCJA LOGISTYKA



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**MSP Inntech Ltd.** was established in 2001 as the pioneer in unmanned aerial systems. It specializes in the entire range of technologies related to uavs, including the design and manufacture of airframes (specialization in composites) and highly advanced loitering munition systems.

The company has gathered unique experience from numerous R&D and commercial projects, covering over 25 models of fixed-wing and rotor aircraft with electric, combustion and jet propulsion, weighing up to over 150 kg. Currently MSP's activity focuses on projects in the field of military & defense with loitering munition being special interest.



[www.uav.com.pl](http://www.uav.com.pl)



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**MSP**  
INNTECH SP. Z O.O.



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**Rzeszow-Jasionka Airport** is the gateway to Podkarpackie Region and due to the good road connections to the all Central and East European countries.

In our region dominates such industries as aviation, automotive, electromechanical, chemical and food and its dynamics is the highest in Poland. RZE airport is the sole cargo handler and we are a full service provider for the complete physical and documentary handling of import and export shipments. We tailor our services to the needs of our customers and are able to manage dozen of every type of aircraft, working 24 hours and 7 days a week, safe in short time.

Great location in communication nodes, modern infrastructure, but above all, experienced and qualified employees guarantee solid and prosperous co-operation.

We are still developing our cargo infrastructure and equipment to secure rising number of cargo freights in the coming years through our region.

 [www.rzeszowairport.pl](http://www.rzeszowairport.pl)

### Social media:

 [facebook.com/plrze](https://facebook.com/plrze)

 [linkedin.com/company/rzeszowairport](https://linkedin.com/company/rzeszowairport)

 [instagram.com/rzeszow.airport](https://instagram.com/rzeszow.airport)



**RZESZOW  
ULMA FAMILY  
AIRPORT**



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**SKY FOOD** is a Polish company that produces innovative catering solutions designed for extreme situations. Our Ready-To-Extreme Situations dishes are the answer to challenges when access to water or traditional energy sources becomes a luxury.

**SKY FOOD** isn't just about convenience, it's a guarantee of energy and authentic taste for unusual tasks and extreme adventures. In a situation when you need a full meal in the field - our unique can will heat itself and in just 7 minutes you can enjoy the taste of traditional recipes.

**SKY FOOD** includes 7 delicious dishes ( beef, chicken, vege), soups and coffee.

 [www.skyfood.pl](http://www.skyfood.pl)

### Social media:

 [facebook.com/skyfood.poland](https://facebook.com/skyfood.poland)

 [instagram.com/skyfood\\_pl/](https://instagram.com/skyfood_pl/)



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**Spectre Defence Solutions** is a cutting-edge defense company specializing in advanced unmanned aerial vehicles (UAVs) and drone warhead technologies. With a focus on innovation and precision, the company delivers state-of-the-art solutions for military and security applications.

Spectre's products are known for their reliability, adaptability, and superior performance in complex environments.

The company collaborates with leading global partners to ensure continuous technological advancements.

Its management team comprises seasoned experts with extensive experience in defense and aerospace industries.

 [www.spectre.solutions](http://www.spectre.solutions)

### Social media:

 [facebook.com/Spectre Solutions/Warsaw](https://facebook.com/SpectreSolutions/Warsaw)

 [linkedin.com/company/spectre-defence-solutions](https://linkedin.com/company/spectre-defence-solutions)



**SPECTRE  
DEFENCE**  
solutions

**Spectre** is committed to meeting the evolving needs of its clients through tailored and scalable solutions. With a strong track record of successful projects, the company is a trusted partner for governments and private sector organizations worldwide.

**Spectre Defence Solutions** stands at the forefront of modern defense technologies, driving innovation for a safer future.



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**Spy Shop** has been operating on the market since 2007, we are one of the largest and fastest growing companies in Poland. We cooperate with state authorities and business entities on a wide range of security-related issues. Our goal is to provide our customers with high-quality devices and professional service.

### Operational technology and observation

Countersurveillance

Bugging-protected rooms

Surveillance

### Public security

Threat detection

Professional training

 [www.spyshop.pl](http://www.spyshop.pl)

 [facebook.com/SpyShop](https://facebook.com/SpyShop)

 [linkedin.com/company/SpyShop](https://linkedin.com/company/SpyShop)

 [instagram.com/spyshop.pl](https://instagram.com/spyshop.pl)



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**Transbit Sp. z o.o.** is a leading manufacturer of tactical communication systems in Poland, supplying the Polish Army with the highest-class military equipment and is a partner of the Polish Armed Forces in modernization and development programs of the Polish Military. The Company's offer includes proprietary technologies and solutions in its entire scope from concept, design, to production, integration, delivery of equipment and service that meet the requirements of the modern battlefield. Transbit specializes of communications equipment in SDR (Software Defined Radio) technologies: horizontal radio relay systems - High Capacity Line of Sight (HCLOS), digital wideband radios, radio links for drones. It also offers complete connectivity solutions - Voice over Internet Protocol (field exchanges, telephones), tactical routers, switches and network servers, digital tract switches and cryptographic equipment. The equipment is designed for use at tactical and operational levels, for installation in combat vehicles, wheeled transporters, field and mobile command posts, communication nodes.

 [www.transbit.com.pl](http://www.transbit.com.pl)

 [facebook.com/transbitspzoo/Warszawa](https://facebook.com/transbitspzoo/Warszawa)

 [linkedin.com/company/transbit](https://linkedin.com/company/transbit)

 [x.com/Transbit\\_PL](https://x.com/Transbit_PL)



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## Transition Technologies PSC: Experts in Digital Transformation



**TRANSITION**  
TECHNOLOGIES

**Transition Technologies PSC** (TT PSC) is a global leader in digital transformation, combining advanced technology with industry expertise. With over 900 specialists in IoT, Cloud, Augmented Reality, Machine Learning, and Enterprise PLM, TT PSC has successfully delivered more than 1,200 projects worldwide.

### TT PSC vision and mission are clear:

They are experts in digital transformation. This expertise drives continuous technological progress, helping businesses innovate and grow. TT PSC is committed to empowering businesses with state-of-the-art tools and expertise, driving success in a rapidly evolving technological world.

Operating from offices on three continents, TT PSC serves clients across sectors like aerospace and defence, automotive, energy, heavy industry, media, telecommunications, healthcare, software, and technology.

As a Global System Integrator, TT PSC collaborates with top partners such as PTC, Rockwell Automation, Ansys, Atlassian, Microsoft, Google, AWS, and RealWear to design and implement IT solutions.



 [www.ttpsc.com](http://www.ttpsc.com)

### Social media:

 [facebook.com/Transition Technologies PSC](https://facebook.com/TransitionTechnologiesPSC)

 [linkedin.com/company/Transition Technologies PSC](https://linkedin.com/company/TransitionTechnologiesPSC)



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# Contact us:

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Polish Investment  
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PFR Group

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Contact PAIH24: [paih24@paih.gov.pl](mailto:paih24@paih.gov.pl)

Social media:    